



LABOR MARKET INFORMATION OVERVIEW



Agenda: Labor Market Information Overview

- ❑ MERIC Overview
- ❑ Know In-Demand Jobs and Skills
 - ❑ Burning Glass Real Time Labor Market Summaries
 - ❑ Occupational Employment Projections
 - ❑ Occupational Employment and Wage Estimates
 - ❑ Wage Explorer
 - ❑ Employer Locator
- ❑ Know More and Keep up
 - ❑ E-Learning Webinar Modules
 - ❑ Gov Delivery
 - ❑ Economic Indicators
 - ❑ Regional Liaisons

WHAT IS MERIC?

The Missouri Economic Research and Information Center (MERIC) is the research arm of the Missouri Department of Economic Development. Organization consists of about 25 positions, most of which are research analysts.

MERIC consists of two units:

The **Labor Market Information** unit and **Economic and Workforce Research** unit. Both units are funded by the U.S. Department of Labor.

What does MERIC do?

Labor Market Information Group-

Data Collection and submission to the U.S .Department of Labor

Collects industry data, occupational wage data, and unemployment data

Economic and Workforce Research Unit-

Analyzes LMI data and converts into forms accessible to public (www.missourieconomy.org)

Produces short and long term employment projections, industry and occupational studies, target industry and occupational products

Analyzes economic indicators (GDP, Exports) and provides business development projections



- Home
- Economic Indicators
- Industry Studies
- Occupation Studies
- Regional Information
- Community Issues

- Sections**
- Economic Indicators
 - Industry Studies
 - Occupation Studies
 - Regional Information
 - Community Issues
 - Media

Regional Profiles
 Click Region for Latest Analysis



- Quick Links**
- [Local Unemployment](#)
 - [Occupational Wages](#)
 - [Regional Staff Liaisons](#)
 - [Sign Up for News](#)

New MERIC Research

[Manufacturing in Missouri](#)
Missouri Manufacturing Economic Indicator Brief

[Rural Missouri Asset Mapping](#)
2015 Report of Missouri Rural Assets

[Wage Explorer Web Tool Enhancement](#)
Web Tool Linking Wages and Programs of Study in Missouri

Missouri Quick Stats

Missouri Unemployment Rate <small>(Seasonally Adjusted)</small>	
November 2015	4.7%
Missouri Payroll Employment <small>(Seasonally Adjusted)</small>	
November 2015	2,768,800
Change Over Month	2,200
Change Over Year	28,600

Welcome
 to the Missouri Economic Research and Information Center! [About Us](#)



Understand Your Region

Snapshot of Workforce Information



Home

Economic Indicators

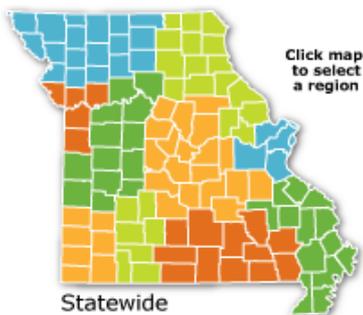
Industry Studies

Occupation Studies

Regional Information

Community Issues

Home | Occupational Summaries |



Click map to select a region

Statewide

Statewide

Missouri is composed of 114 counties, and the City of Saint Louis. The urban regions of Kansas City and Saint Louis combine to make up 59 percent of Missouri's overall employment. Employers with the most workers in the state include Wal-Mart, the University of Missouri, Boeing Corporation, and Washington University. The average annual wage for all industries in Missouri is **\$43,442**. The top jobs below are from the 2022 long-term occupational projections.



Average Wages for Top Employing Industries in Missouri 2013

1. Health Care & Social Assistance (\$41,309)
2. Retail Trade (\$25,295)
3. Manufacturing (\$52,898)
4. Accommodation & Food Services (\$15,201)

Find a Job

Occupation Projections

Occupation Emp. & Wages

O*Net Career Search

Wage Explorer

MOWINS (TAACCCT)

Regional Profiles

Top Job Outlook-Statewide

Grade	Occupation Title	Total Openings	Average Wages
A+	General & Operations Managers	15,031	\$91,952
A+	Accountants and Auditors	10,935	\$65,144
A+	Carpenters	7,097	\$49,187
A+	Managers, All Others	5,027	\$98,711
A+	Electricians	4,273	\$54,978
A+	Computer Systems Analysts	3,877	\$80,088
A+	Lawyers	3,812	\$116,183
A+	Software Developers, Applications	3,224	\$85,772
A+	Plumbers, Pipefitters, and Steamfitters	2,806	\$60,324
A+	Cost Estimators	2,785	\$63,260

Top Job Openings-Statewide

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B	Retail Salespersons	33,312	\$24,851
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A	Registered Nurses	21,004	\$58,037
B+	Customer Service Representatives	19,622	\$31,661
B+	Laborers, Freight, Stock, Material Movers	16,902	\$26,311
B	Office Clerks, General	15,950	\$30,036
A+	General & Operations Managers	15,031	\$91,952
B+	Nursing Assistants	13,195	\$22,799

Burning Glass Technologies, Labor/Insight™

Aggregates,
mines and
codes data
from each
job listing.

- ❑ Skills
- ❑ Skill Clusters
- ❑ Education
- ❑ Experience Levels
- ❑ Certifications
- ❑ Work Activities
- ❑ Number of Job Openings





MISSOURI REAL TIME LABOR MARKET SUMMARY

July 2015 ■ Statewide



A summary of real time labor market analysis for the past 60 days across the state indicates:

- The total number of new job postings totaled 63,835 for the State.
- The industry with the most job postings was Hospitals, including employers such as BJC HealthCare, SSM Health Care, Mercy Health System, Hospital Corporation of America, and Truman Medical Centers.
- The top three occupations with the highest number of job postings were Heavy & Tractor-Trailer Truck Drivers, Registered Nurses, and Applications Software Developers.
- Over two-thirds (68%) of the job postings were permanent full-time positions.
- St. Louis, MO included the most job postings of all Missouri Metropolitan areas.



Missouri Top Industry Postings

INDUSTRIES WITH TOP POSTINGS	NUMBER OF JOB ADS
Hospitals	5,360
Restaurants, Food & Drink Services	2,229
Colleges & Universities	1,661
Banks	1,496
Insurance Companies	1,384
Health Practitioner Offices	1,274
Truck Transportation	1,241
Hotels & Other Accommodations	1,149
Department Stores	820
Elementary & Secondary Schools	660

Missouri Top Employer Postings

COMPANY
BJC HealthCare
SSM Health Care
Mercy Health System
Lowe's Companies, Inc.
Washington University
The Boeing Company
Hospital Corporation of America
University of Missouri
U. S. Bancorp
Truman Medical Centers

Missouri Cities With Most Job Postings

MSA *	NUMBER OF JOB ADS
St. Louis, MO	30,134
Kansas City, MO	16,482
Springfield, MO	3,761
Columbia, MO	2,250
Jefferson City, MO	1,511
Joplin, MO	1,429
St. Joseph, MO	1,080

*Metropolitan Statistical Area (MO Only)

Job Postings by Employment Type



NOW Occupations

OCCUPATIONS	ONLINE JOB ADS
Retail Salespersons	1,791
Sales Reps, Wholesale / Mfg	1,597
Customer Service Representatives	1,241
Secretaries & Admin. Assistants	933
Bookkeeping & Accounting Clerks	821
Laborers & Material Movers	650
Food Prep & Serving Workers	565
Delivery Service Drivers	514
Office Clerks	413
Merchandise Displayers	375

NEXT Occupations

OCCUPATIONS	ONLINE JOB ADS
Heavy & Tractor-Trailer Truck Drivers	3,336
Registered Nurses	2,809
Retail Sales Supervisors	1,312
Maintenance & Repair Workers	720
Nursing Assistants	703
Licensed Practical Nurses	641
Managers, Other	547
Office Worker Supervisors	516
Food Prep & Serving Supervisors	477
Computer User Support	460

LATER Occupations

OCCUPATIONS	ONLINE JOB ADS
Software Developers, Applications	1,848
Medical & Health Services Managers	968
Accountants	864
Human Resources Specialists	750
Computer Systems Analysts	696
Business Intelligence Analysts	636
Sales Managers	588
General & Operations Managers	564
Physicians	523
Database Administrators	511

Visit <http://jobs.mo.gov> for the latest job postings.



Featured Occupation:

Sales Managers

This **LATER** occupation category includes employees who plan, direct, and coordinate distribution of products or services to customers, establish sales territories, and determine sales potential. Sales Managers may establish training programs for representatives.

There were 588 new job postings for Sales Managers in the past 60 days.

Preferred Skills:

Sales Management, Sales, Business Development, Forecasting, Business Planning, Store Management, Account Management

Preferred Certifications:

Series 7, Series 63 (Financial), Insurance Sales Certification

Top Employers:

Mattress Firm, Express Scripts, Pilot Flying J, CenturyLink, Lennox, Fresenius, Office Depot, Wells Fargo, Oracle

Average Annual Wage: \$96,400

Occupations are typically classified as **NOW**, **NEXT** and **LATER**, depending on the training required.

NOW

NOW occupations usually require less than 1 month (short-term) to no more than 12 months (moderate-term) of on-the-job training.

NEXT

NEXT occupations usually require more than 1 year (long-term) on-the-job training and can additionally need specific work experience; generally requires an associate's degree or a substantial vocational education.

LATER

LATER occupations usually require a bachelor's degree and may need specific work experience; potentially some work experience or advanced degree required.

Sources

Data for this analysis has been extracted using Burning Glass Technologies, Labor/Insight™ tool that collects information from over 35,000 web sources, including job boards, newspapers, large and small employer websites. Missouri Economic Research and Information Center (MERIC) uses this data to compile and publish reports for the State and Labor Market Regions.

While this analysis presents a broad picture of hiring activity and serves as a measure of labor demand, it does not capture openings that are filled through other networks.

This workforce solution was funded by a grant awarded by the U.S. Department of Labor's Employment and Training Administration. The solution was created by the grantee and does not necessarily reflect the official position of the U.S. Department of Labor. The Department of Labor makes no guarantees, warranties, or assurances of any kind, express or implied, with respect to such information, including any information on linked sites and including, but not limited to, accuracy of the information or its completeness, timeliness, usefulness, adequacy, continued availability, or ownership.

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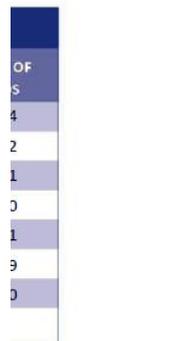
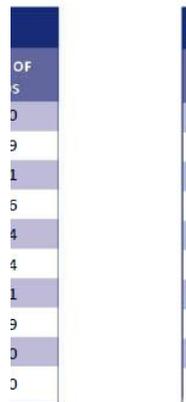


MARKET SUMMARY

Analysis for the past

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number of job postings for nurses, and Applications for permanent full-time positions of all Missouri Metropolitan Statistical Areas.



Center Miss

Missouri Top Employer Postings

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Job Postings by Employment Type



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JOBS BY TYP. TRAINING NEEDED

NOW JOBS:

RETAIL SALESPERSON
SALES REPS., WHOLESALE/MFG.

NEXT JOBS:

TRACTOR-TRAILER TRUCK DRIVER
REGISTERED NURSE

LATER JOBS:

SOFTWARE DEVELOPERS. APPLICATIONS
MEDICAL AND HEALTH SERVICE MGRS.

NOW Occupations
OCCUPATIONS
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Sales Reps, Wholesale / Mfg
Customer Service Representatives
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Know In-Demand Jobs and Skills

Real Time Labor Market Summaries



MISSOURI ECONOMIC RESEARCH AND INFORMATION CENTER
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

Home

Economic Indicators

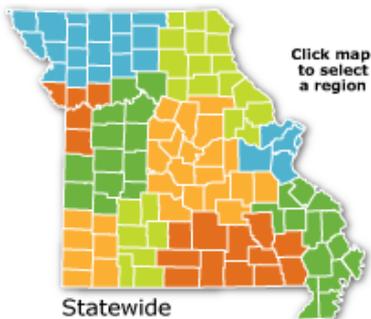
Industry Studies

Occupation Studies

Regional Information

Community Issues

Home | Occupational Summaries |



Statewide

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Find a Job

Occupation Projections

Occupation Emp. & Wages

O*Net Career Search

Wage Explorer

MOWINS (TAACCCT)

Regional Profiles

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Occupational Employment Projections

http://missourieconomy.org/occupations/occ_proj.stm

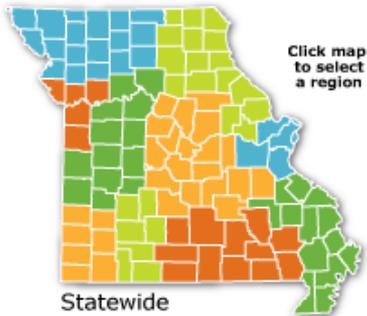
- Available on MERIC Website and through BLS
- 2 and 10-year projections
- Short-term produced annually for Missouri, St. Louis and Kansas City Metros
- Long-term produced bi-annually for Missouri and 10 WIAs

Workforce Investment Areas and Combined Metros



Know In-Demand Jobs/Skills

Occupational Employment and Wages



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MOWINS (TAACCCT)

Regional Profiles

Occupational Employment and Wage Statistics

What is the entry-level hourly wage for a worker employed in the Ozark Region as an Automotive Service Technician?

- Occupational Employment Statistics (OES)
 - Occupational Employment and Wages
 - Search by Region or Occupation
 - Mean, Entry, and Experienced Wages

Occupational Employment and Wage Statistics

Hourly and Annual Wages Available

- ❑ Mean-Average of all surveyed wages
- ❑ Entry-Mean of the lower one-third
- ❑ Experienced-Mean of the upper two-thirds

Occupational Employment and Wage Statistics

<http://www.missourieconomy.org/OesWage/Default.aspx>

Areas Available

- ❑ United States
- ❑ Missouri
- ❑ 10 Workforce Investment Areas (WIA)
- ❑ 9 Metropolitan Statistical Areas (MSA)
- ❑ St. Charles
- ❑ St. Louis City
- ❑ St. Louis County
- ❑ Jefferson/Franklin Consortium

Know In-Demand Jobs and Skills

Wage Explorer



Home

Economic Indicators

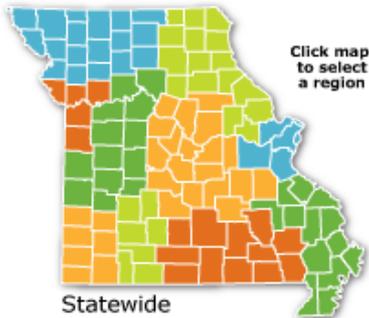
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Regional Information

Community Issues

Home | Occupational Summaries |



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Wage Explorer



http://missourieconomy.org/occupations/wage_explorer.stm

- Allows users to explore connections between training choices and work outcomes.
- Tool provides data on average entry-level outcomes upon program completion.
- Queries can be made based on individual preferences.

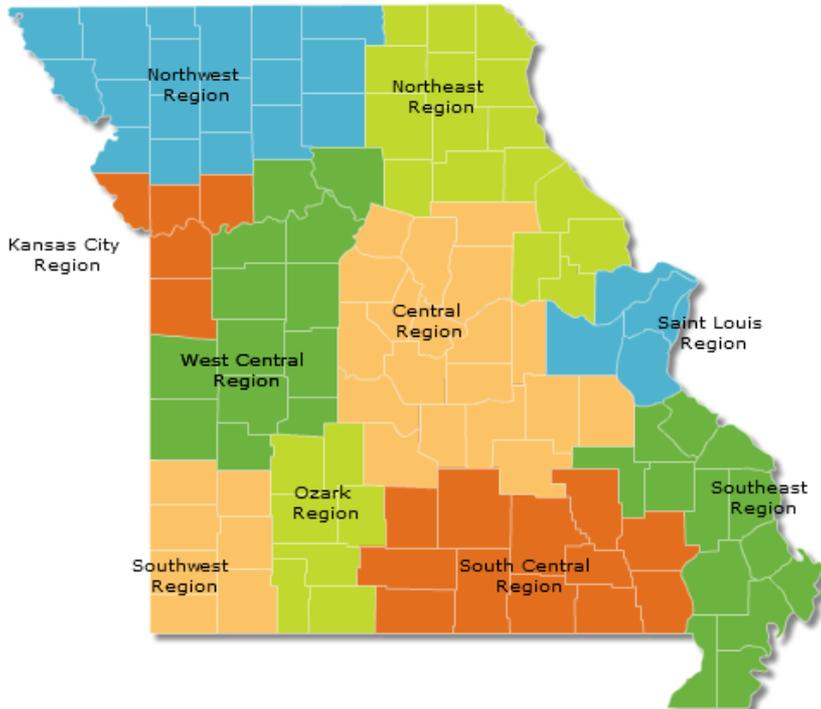
Wage Explorer

<http://www.missourieconomy.org/wdqi/reportcard/SelectionPage.aspx>

MERIC Wage Explorer

Selected Area: **Statewide**

Select **Statewide** or School Region From Map



Select a Training Program or

Select Cohort:

All Years

Select Wage Year:

2014

- AGRICULTURE, AGRICULTURE OPERATIONS, AND RELATED SCIENCES.
- ARCHITECTURE AND RELATED SERVICES.
- AREA, ETHNIC, CULTURAL, GENDER, AND GROUP STUDIES.
- BIOLOGICAL AND BIOMEDICAL SCIENCES.
- BUSINESS, MANAGEMENT, MARKETING, AND RELATED SUPPORT SERVICES.
- COMMUNICATION, JOURNALISM, AND RELATED PROGRAMS.
- COMMUNICATIONS TECHNOLOGIES/TECHNICIANS AND SUPPORT SERVICES
- COMPUTER AND INFORMATION SCIENCES AND SUPPORT SERVICES.
- CONSTRUCTION TRADES.
- EDUCATION.
- ENGINEERING TECHNOLOGIES AND ENGINEERING-RELATED FIELDS.
- ENGINEERING.
- ENGLISH LANGUAGE AND LITERATURE/LETTERS.
- FAMILY AND CONSUMER SCIENCES/HUMAN SCIENCES.

Employer Locator



Home

Economic
Indicators

Industry
Studies

Occupation
Studies

Regional
Information

Community
Issues

Industry |



Industry Studies

[Industry Employment and Wages](#)

The latest Missouri employment and wage data by industry sectors.

Employment and Projections

- [Industry Employment Change 2000 to 2010](#)
- [Industry Employment Projections](#) - *New Updates*
- [What is NAICS?](#)
- [Industry Employment and Wages](#)

Industry and Business in Missouri

- [Missouri Business by Size - 2013 Brief](#)
- [Fortune 500 Companies](#)
- [Top 50 Employers](#) - *New Update*
- [Chasing Cheetahs](#) - Study of Missouri's Fastest Growing Businesses
- [Cheetahs Continue](#) - Following Missouri Fastest Growing Businesses
- [New Business Formation 2014](#) - *New*
- [Employer Locator](#)

Industry Clusters

Employer Locator



- Home
- Economic Indicators
- Industry Studies
- Occupation Studies
- Regional Information
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Missouri Employer Locator

Select from the following drop-down boxes:

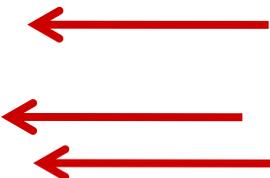
Search:

Industry: Accommodation and Food Services

Category: Drinking Places (Alcoholic Beverages)

County: All Areas

Number of Employees: All Employee Sizes



*A selection must be made from at least one of the drop-down boxes

Show Me Data

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 **MISSOURI ECONOMIC RESEARCH AND INFORMATION CENTER**
MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

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Missouri Employer Locator

Select from the following drop-down boxes:

Search:

Industry:

Category:

County:

Number of Employees:

*A selection must be made from at least one of the drop-down boxes

1 Selected Companies

1	View	Company	Address	City	State	Zip
	<input type="button" value="+"/>	Anheuser-Busch Beverage	S Kirkwood Rd # 202	Kirkwood	MO	63122

1

Employer Locator



- Home
- Economic Indicators
- Industry Studies
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Employer Locator |

Missouri Employer Locator

Select from the following drop-down boxes:

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18 Selected Companies

View	Company	Address	City	State	Zip
<input type="checkbox"/>	A B S Coffee Repair	S Kirkwood Rd	Saint Louis	MO	63122
<input type="checkbox"/>	A Bommarito Wines	Brentwood Industrial Dr	Saint Louis	MO	63144
<input type="checkbox"/>	All American Beer Co	Saint Charles Rock Rd	Saint Ann	MO	63074
<input type="checkbox"/>	Anheuser-Busch Beverage	S Kirkwood Rd # 202	Kirkwood	MO	63122
<input type="checkbox"/>	Arctic Ice Inc	Kinark Ct	Saint Louis	MO	63132
<input type="checkbox"/>	Bottle Cellars	Telegraph Rd	Saint Louis	MO	63129
<input type="checkbox"/>	C L Smith Co	Seeger Industrial Dr	Saint Louis	MO	63134
<input type="checkbox"/>	Creative Distillation	German Blvd	Saint Louis	MO	63131
<input type="checkbox"/>	Ferguson Brewing Co	S Florissant Rd	Saint Louis	MO	63135
<input type="checkbox"/>	Home City Ice	Pershall Rd	Saint Louis	MO	63137
<input type="checkbox"/>	J 2 Brewing	Long Rd # 105	Chesterfield	MO	63005

E-Learning Webinars



Wage Explorer
The Wage Explorer webinar explains how users can query data based on occupational training outcomes. Data available through the Wage Explorer includes entry-level wages, industries, employing the occupations, and work regions after program completion.



Missouri Real Time Labor Market Summary
The Labor Market Summary provides data to understand the current labor market. This webinar walks through the different sections of the publication and explains how to use the information when exploring career options.



Labor Market Supply and Demand
The Labor Market Supply & Demand Analysis report identifies gaps found between occupational employers need and jobseeker skills and training. This webinar explains the report and how data can point to existing career opportunities.



Career Grades
Career Grades are given to 800+ occupations based on employment growth, average wage and total job openings. This webinar will introduce users to the publication and show how it can be a valuable tool when searching for the right career path.



Economic Indicators
The Economic Indicator Webinar Series offers extensive training on economic indicators useful to understanding your labor market. The Labor Market Fundamentals module is the introductory course, while each subsequent module offers more in-depth training.



Regional Labor Market Analysis
Regional Labor Market Analysis Reports offer data specific to the different areas of the state. The webinar includes an explanation of the measures (workforce demographics, labor supply and demand, commuting patterns, industry employment and occupations) along with ways to use the data in regional planning efforts.



Closing the Gap

Learn More and Keep Up E-Learning Webinar Modules





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- Economic Indicators
- Industry Studies
- Occupation Studies
- Regional Information
- Community Issues

- Sections**
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 - Industry Studies
 - Occupation Studies
 - Regional Information
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Regional Profiles
 Click Region for Latest Analysis



- Quick Links**
- [Local Unemployment](#)
 - [Occupational Wages](#)
 - [Regional Staff Liaisons](#)
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New MERIC Research

[Manufacturing in Missouri](#)
Missouri Manufacturing Economic Indicator Brief

[Rural Missouri Asset Mapping](#)
2015 Report of Missouri Rural Assets

[Wage Explorer Web Tool Enhancement](#)
Web Tool Linking Wages and Programs of Study in Missouri

Missouri Quick Stats

Missouri Unemployment Rate <small>(Seasonally Adjusted)</small>	
November 2015	4.7%
Missouri Payroll Employment <small>(Seasonally Adjusted)</small>	
November 2015	2,768,800
Change Over Month	2,200
Change Over Year	28,600

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Economic Indicators

LMI Cheat Sheet



Home

Economic Indicators

Industry Studies

Occupation Studies

Regional Information

Community Issues

Indicators

Economic Indicators

MERIC regularly updates several basic economic indicators of Missouri's economy.

[Quick Guide to Economic Indicators](#)

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Economic Indicator Webinars

Economic Indicators
E-LEARNING WEBINARS

Economic Indicators

LMI Cheat Sheet



LMI Fundamentals Cheat Sheet

EMPLOYMENT DATA			
Data Tool	Description	Uses	Websites
Quarterly Census of Employment & Wages (QCEW)	Data provides the number of firms, monthly industry employment and total wages paid to hourly and salaried workers in specific non - farm firms covered by unemployment insurance (UI) for Missouri and its counties based on place of work. <i>Data Release: 6 months after each quarter ends</i>	<ul style="list-style-type: none"> - Identifies top industries by state, MSA, WIA, or county - Clarifies size of specific industries by employment - Gives detailed area wage data - Offers ability to compare information between and among specific areas - Provides historic data for industry review for growth or decline, by employment 	<p>National</p> <p>www.bls.gov/cew/</p> <p>Missouri</p> <p>www.missourieconomy.org/industry/qcew/</p>
Occupational Employment Statistics (OES) Survey	Data provides occupational employment estimates of the number of people employed in over 800 occupations in the U.S and its territories & the wages paid to them. <i>Data Release: during the 2nd quarter of each year</i>	<ul style="list-style-type: none"> - Assists in exploring career opportunities - Assists in determining salary ranges for different occupations in different locations and industries 	<p>National</p> <p>www.bls.gov/oes</p> <p>Missouri</p> <p>http://www.missourieconomy.org/OesWage/</p>
Local Employment (Household) Dynamics (LED)	Data provides total industry employment, net job flows, job creations, new hires, separations, turnovers and average monthly earnings at a county, WIA, or Metro area. <i>Data Release: 1 year after each quarter ends</i>	<ul style="list-style-type: none"> - Evaluates health of economy by employment growth or decline - Gives detailed industry wage data - Offers the ability to look at employment for industries by demographics 	<p>National</p> <p>lehd.did.census.gov/led</p> <p>Missouri</p> <p>http://www.missourieconomy.org/indicators/lehd/index.stm</p>
Current Employment Statistics (CES) Survey	Data provides total industry employment (# of non - farm payroll jobs), average weekly hours, and average hourly/weekly wages paid to employees of all ages for EACH payroll job held. Significant industrial & geographic detail provided. <i>Data Release: 3 weeks after each month ends</i>	<ul style="list-style-type: none"> - Evaluates the health of the economy by employment - Measures employment, earnings trends, and wage inflation & short-term fluctuations in demand - Guides monetary policy decisions - Provides access to industry growth 	<p>National</p> <p>www.bls.gov/ces/</p> <p>Missouri</p> <p>www.missourieconomy.org/industry/ces/</p>

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using your website
or finding data?**



Questions?

Thank you for your participation!

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